



BlindSpot Solutions

Consulting Services Overview



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BlindSpot Solutions Consulting Services Overview

What We Do

I help law firms make smart, confident decisions about technology.

My role is to bring structure, independence, and clarity to every stage of your firm's technology journey – from understanding what you have, to choosing what's next, to making sure change actually sticks.

My Services

Every firm's needs are different, but the challenges are often the same — too many systems, not enough clarity, and limited time to make sense of it all.

I offer a practical set of services that help law firms assess their technology, make better decisions, and deliver change with confidence.

Tech Stack Assessment

See where your systems stand – and where they should go next.

I take a clear, practical look at your current technology and workflows, identifying gaps, inefficiencies, and opportunities for improvement.

You'll receive a straightforward, actionable roadmap showing what to keep, what to change, and what to prioritise next.

Solution Selection

Choose the right system for the right reasons.

I guide your firm through a structured, vendor-neutral process to evaluate and select technology that fits your goals, workflows, and culture.



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From defining requirements and coordinating demos to assessing options and negotiating contracts – every step is designed to reduce risk and build confidence in your final decision.

Project Oversight

Keep your implementation on track and your team focused.

I manage the moving parts – timelines, vendors, budgets, and communication – so your internal team can stay focused on client work.

My independent oversight ensures systems are delivered smoothly, adopted effectively, and aligned with your firm's strategic goals.

Change Management

Make change stick – for the long term.

I help your team adapt to new systems and ways of working with minimal disruption.

My structured, people-first approach balances clarity, communication, and confidence to build genuine buy-in across the firm.

C-Suite Support

Get senior-level expertise without the full-time cost.

I provide flexible, fractional leadership to guide your technology and operational priorities.

This gives your firm experienced oversight, clear direction, and accountability – without adding a permanent executive role to payroll.



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How I Work

I use my CLEAR Path Framework to guide every engagement. It's a simple, structured approach that keeps things focused, transparent, and results-driven.

- **Clarity** – We start by understanding your goals, challenges, and what success looks like.
- **Leadership** – I provide structure, direction, and accountability from start to finish.
- **Efficiency** – I simplify processes and focus effort where it makes the biggest impact.
- **Alignment** – I make sure people, systems, and strategy all move in the same direction.
- **Results** – We measure progress, review outcomes, and make improvements that stick.

Most engagements begin with a short, flexible retainer – typically around 8 hours a week for 2–3 months. This allows us to build understanding, create momentum, and identify early wins.

After that, we can move into a detailed project scope or continue on a retainer basis – scaling up or down as your needs evolve.

...Also

Accessibility Awareness Services

For firms wanting to strengthen inclusion and client experience, I also offer an Accessibility Awareness Workshop.

It's a practical, lived-experience session that helps teams understand accessibility in real terms – and see how small changes can make a big difference in everyday practice.



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Let's Get Started

Modernising your firm's technology doesn't have to be overwhelming. With the right structure, clarity, and leadership, it becomes an organised, achievable process that delivers real results.

I bring the experience, independence, and practical support to help your firm move forward with confidence – whether you need advice, direction, or hands-on project delivery.

If this sounds like the kind of partnership your firm could benefit from, let's have a short chat about where you're heading and how I can help.

You can reach me via the contact details on the cover page or go straight to www.blindspot.solutions to learn more about my services.

I look forward to being a strategic cog in your next legal tech transformation project!